



For Immediate Release

IRISTEL AND GRANDSTREAM COMPLETE INTEROPERABILITY TESTING TO BRING INTEGRATED IP VOICE AND VIDEO COMMUNICATION SOLUTIONS TO RESIDENTIAL AND SMB CUSTOMERS

Converged solution to enhance user experience and deliver a truly multimedia experience from anywhere in the world

TORONTO and Brookline, MA (May 10, 2010) – Iristel Inc., a Voice over Internet Protocol (VoIP) operator licensed by the Canadian Radio Television and Telecommunications Commission (CRTC), and Grandstream Networks, the leading manufacturer of IP voice/video telephony and video surveillance solutions, today announced that rigorous interoperability testing has been completed to certify that Grandstream's affordable GXP Series of IP Phones and GXW gateway products seamlessly integrate with Iristel's hosted IP PBX (private branch exchange) solutions. Grandstream's award-winning products, combined with Iristel's sophisticated VoIP network, enable consumers and small and medium businesses (SMBs) to quickly benefit from the costs savings and efficiencies offered by IP services.

Iristel will also offer Grandstream's award-winning [GXV3140](#) IP multimedia phone with free, real-time video calling capability and instant access to Web, social networking and multimedia applications to both residential and business customers. The converged solution offers a feature-rich, sophisticated CPE (customer premises equipment) device that delivers face-to-face or three-way video calling out-of-the-box from anywhere in the world using Iristel's reliable and stable VoIP network.

"Iristel takes pride in offering a converged solution that merges local and long distance and provides voice traffic on a single IP backbone, enabling our customers to reap the financial and productivity benefits from SIP and VoIP," says Samer Bishay, President and CEO of Iristel Inc. "The partners we collaborate with to deliver these solutions must meet rigorous testing before being introduced to our residential and business customers. Grandstream's IP voice and video CPE devices deliver a superior level of functionality at an affordable price and their addition greatly enhances our competitive portfolio of services."

The GXV3140 allows consumers and SMBs to harness the power and cost-effectiveness of VoIP to make free video calls worldwide and to strengthen relationships with business colleagues and customers as well as keep in touch with family and friends while on the road. The always-on GXV3140 comes with an integrated web browser giving users one-touch access to personalized real-time online information services (news updates, stock updates, weather forecasts, etc.), thousands of Internet radio stations, social networking sites and popular streaming Internet entertainment sites like YouTube and Last.fm.

"Bringing Grandstream's dynamite GXV3140 visual communications device on board strengthens our video telepresence offering, and we are excited to be able to deliver a truly multimedia experience to our residential and SMB customers," adds Bishay.

"We are pleased to partner with Iristel and look forward to expanding our presence in Canada by providing robust voice and video communication solutions to their customers," says David Li, CEO of Grandstream. "Iristel's local presence, converged IP solutions and collaboration services provide maximum solution flexibility in the Canadian VoIP market. This service coupled with our CPE offers seamless integration and affordability."

"We share Iristel's commitment to ensuring an unprecedented user experience and value proposition for SMBs and residential customers," adds Li.

About Grandstream Networks

Founded in 2002, Grandstream Networks is the leading manufacturer of IP voice/video telephony and video surveillance solutions. Grandstream serves the small-to-medium business and consumer markets with innovative products that lower communication costs, increase security protection, and enhance productivity. Our open standard SIP-based products offer broad interoperability in the industry, unrivaled features, flexibility, and price-performance competitiveness. Visit www.grandstream.com for more information.

About Iristel, Inc

Established in 1999, Iristel is a leading global provider of Voice over Internet Protocol (VoIP) services with its headquarters in Toronto, Canada. The company was granted a carrier license by the Canadian Radio-Television Commission (CRTC) in 2000 and is a national VoIP service provider with the CRTC's Competitive Local Exchange Carrier (CLEC) designation in Canada. In addition, Iristel offers the broadest portfolio of IP services in Canada, including hosted IP PBX (private branch exchange), virtual faxing, virtual roaming, and global IP trunking products and services. Its expertise includes PBX and VPN (virtual private network) installations for enterprises with multiple locations. Iristel has also deployed multiple, redundant switching facilities and Points of Presence (PoPs) nationally resulting in the delivery of stable telecom business solutions to its customers. More information about Iristel can be found at: <http://www.iristel.ca>.

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