# Fact Sheet

#### **Corporate Overview**

Grandstream has been connecting the world since 2002 with SIP Unified Communications products and solutions that allow businesses to be more productive than ever before. Our award-winning solutions serve the small and medium business and enterprises markets and have been recognized throughout the world for their quality, reliability and innovation. Grandstream solutions lower communication costs, increase security protection and enhance productivity. Our open standard SIP-based products offer broad interoperability throughout the industry, along with unrivaled features, flexibility and price competitiveness.

#### **Corporate Structure**

Privately held with over 500 employees worldwide and profitable with strong 2-digit compound annual growth rate in sales since 2002.

#### Mission Statement

To connect businesses and consumers across the world by supplying reliable, high-quality and innovative unified communication solutions that increase communication, productivity and security protection.

#### **Competitive Advantages**

- Comprehensive portfolio of SIP unified communications solutions build a full communications solution all under the Grandstream brand
- ✓ Unrivaled expertise, quality and reliability as a result of being one of the first manufacturers of SIP products in the world
- Open-source, zero-configuration plug-and-play technology for easy deployment
- Broad interoperability with the majority of third party SIP products and services on the market
- ✓ State-of-the-art voice and video algorithms for crystal clear audio and video communications

## **Corporate Offices**

- 1. Boston, MA (HQ), USA
- 2. Dallas, TX, USA
- 3. Los Angeles, CA, USA
- 4. Valencia, Venezuela\*
- 5. Casablanca, Morocco\*
- 6. Shenzhen, China\*
- 7. Hangzhou, China\*
- 8. Selangor, Malaysia\*
- 9. Madrid, Spain\*

\*offices of Grandstream's local partner companies which are business entities not affiliated with Grandstream Networks, Inc.

## **Awards Recognition**











Networking Solutions

Enterprise, Small Business and

Residential SIP Phones

Video Conferencing

IP Video Surveillance

Proprietary Video Management Software SIP Calls Mobile Applications

## **Contacts**

#### Sales

sales\_northamerica@grandstream.com sales latinamerica@grandstream.com sales\_europe@grandstream.com sales\_china@grandstream.com sales asia@grandstream.com

#### Support

https://helpdesk.grandstream.com

126 Brookline Av, MA 02215, USA **P:** 617-566-9300



# Product Portfolio

IP Video Phone & Multimedia Phone

DECT Cordless IP

Adaptors & Analog